

Two day  
All-India Seminar on

# EMERGING TRENDS

IN

# CONTRACT MANAGEMENT AND DISPUTE RESOLUTION



**2 – 3 MARCH, 2012 Friday & Saturday**

**Venue: HOTEL GRT GRAND**

Southern Crown, 120, Sir Thyagaraya Road, T. Nagar, Chennai 600 017  
Phone : 91-44-2815 0500, 2815 5500, 2815 1617 • Fax : 91-44-2815 0785

*Organised by*

**INDIAN INSTITUTION OF TECHNICAL ARBITRATORS (IITArb)**

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## The Institution

The Indian Institution of Technical Arbitrators (IITArb.) is an All-India, non-profit professional body of Engineers and Architects, devoted to the popularization of Arbitration as a speedy and cost effective method for resolution of commercial and contractual disputes, providing training facilities to practising and aspiring Arbitrators and offer Institutional Arbitration. Registered under Societies Registration Act, the Institution has its Head Quarters at Chennai with State Centers at Delhi, Mumbai, Chennai, Bangalore, Hyderabad, Kochi, Kolkotta and local Centre at Madurai.

In furtherance of its objectives the Institution is organizing a 2-day All India Seminar on Emerging Trends in Contract Management and Dispute Resolution

## The Seminar

In this fast changing scenario in construction field old systems of contract management has seen a sea change with owners now demanding single point responsibility and the risks involved in executing multi discipline, multi billion dollar contracts to be completed in unbelievably short time. Activities of such projects are spread across the globe, calling for a high degree of contract management skills. With all your Contract Management systems in place, Contracts do run into disputes which are to be resolved through dispute resolution mechanism.

Keeping this in mind IITArb. is organizing a 2-day All - India Seminar on Emerging Trends in Contract Management and Dispute Resolution. The Seminar will mainly focus on both the Employers and the Contractors, in Public and Private Sectors, Contract Managers, Construction Managers, Institutional Lenders, Insurance Companies and financial institutions.

Papers will be presented by eminent contract managers, engineers, architects, arbitration practitioners and legal luminaries to cover the following areas.

1. Management at pre - tendering stage.
2. Management during tendering, evaluation, negotiation and award stage.
3. Contract management during execution.
4. Contract management during completion stage.
5. Causes of dispute in contracts
6. How to minimize disputes?
7. Dispute resolution methods
  - A. Negotiation – Conciliation
  - B. Arbitration
  - C. Litigation
8. Arbitration process
9. Writing Arbitration awards

## Who Should Attend

The Seminar is designed for Practising Arbitrators, Engineers, Architects, Lawyers, Bankers, Construction Companies, Sr. Executives of Private and Public Sector Organisations in the areas of Finance, Material Management and Administrative functions, Insurance companies, Government department dealing with contracts, Faculty of Engineering Institutions, Company Secretaries, Chartered Accountants and Consultants, to name a few.

Date : 2 – 3 March, 2012

Venue : **Hotel GRT Grand**, Southern Crown, T. Nagar, Chennai 600 017

**Delegate Fees: Members – ₹ 3,000/- • Others : ₹ 3,500/-**

## Sponsorship

Sponsorship	Amount	Complimentary		
		Delegates	Souvenir Advertisement	Display Banner
Platinum	₹ 2,00,000	10	Colour Page	YES
Diamond	₹ 1,00,000	5	Colour Page	YES
Gold	₹ 50,000	3	Colour Page	YES
Silver	₹ 25,000	1	B / W Page	YES

## Souvenir

A souvenir containing selected papers with few advertisements will be published to commemorate the occasion. Copies will be circulated all over India among Engineers, Architects, Lawyers, Bankers, Insurance Companies, Chartered Accountants, Material Managers, Construction Companies, Corporate Managers and Senior Functionaries from Government and Private Sectors.

**Souvenir size 28.0 cm. x 24.0 cm.**

Back cover – four colour : ₹ 30,000/-,  
Inner Covers : ₹ 20,000/-  
Full page colour : ₹ 10,000/-  
Full page B/W : ₹ 5,000/-

## Contact Persons

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## Communication

DD / Cheque in favour of Indian Institution of Technical Arbitrators, payable at Chennai with completed registration form shall be sent to

The Organizing Secretary

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